

ADNAN BAYOUN

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BAHRAIN

PROFESSIONAL SUMMARY

I'm a seasoned software professional, with an earned reputation as a problem-solver. I'm skilled at developing solutions that meet the unique needs of my clients and am always looking for new and innovative ways to address their challenges. I'm passionate about identifying and nurturing top talent, and I'm known for my ability to inspire and motivate my teams to achieve their full potential. My clients have included the United Nations, Fortune 500 companies and global telecoms, and I'm proud of the impact that my work has had on their success.

PROFESSIONAL EXPERIENCE

Batelco – Beyon Solutions

Solutions Consultant – Software, Data & AI

A BEYON company. Digital Transformation Partner (Batelco)

Hamala, Bahrain

May 2022 – Present

- ❖ Project success rate of 100%, personal and team customer satisfaction rating of 100%. Clients include large corporations and governments.
- ❖ Pioneering ML and GenAI use cases in BFSI
- ❖ Led the establishment of the Data & AI division of Beyon Solutions
- ❖ Led the software division and consultation of Beyon Solutions
- ❖ Worked on international cross-company initiatives on tech and strategy (including Batelco, Sure, Beyon Connect, and Beyon Money).
- ❖ Interviewing and recruitment of resources for the software and AI divisions

Public Speaker • Mentor • Public Relations

International

Oct. 2023 – Present

- ❖ 2 LinkedIn Top Voices in: AI and Software Development. Top 1% global contributor to Software Development, Top 2% global contributor to Artificial Intelligence.
- ❖ Selected as the Batelco Podcast host. Recorded multiple episodes and conducted several interviews.
- ❖ Conducted several workshops on tech and AI with multiple organizations, including Brinc and AUBH
- ❖ Host of the Brinc Bytes series – a tech ed video series launched by brinc.io
- ❖ Host of multiple speaking engagements with Almuni Club Bahrain
- ❖ Implemented an GenAI foundational model to help Fintech startups navigate the regulatory landscape in Bahrain (open source & completely free)

INFORISE IT

Head of PMO

Manama, Bahrain

March 2021 – May 2022

- ❖ Secured the largest project for the company's history and implemented an ERP for the Bahrain Telecommunications group (BEYON)
- ❖ Responsible for over \$10m in revenue
- ❖ Led the delivery and support of over 160 successful ERP projects for over 100 clients. Clients include large corporations and governments.
- ❖ Led a cross-functional international team of over 50 people
- ❖ Incepted, launched and led the Mobile Development division of the company

Smart Way Business Solutions

Partner & Director of Presales & Implementation

Regional

Feb. 2018 – March 2021

- ❖ Led the delivery and support of over 95 successful ERP projects for over 70 clients
- ❖ Successfully led the team to first Odoo Silver Partner in region
- ❖ Led a team of over 30 people (at peak)
- ❖ Implemented a robust set of process and strategies to ensure company's success through COVID-19
- ❖ Led the team that recognized the highest amount of revenue in the company two years running
- ❖ Started as a techno-functional consultant for a little over a year, before significantly over achieving my targets and becoming part owner and director of a division

ENTREPRENEURSHIP

❖ Independent Consulting

- Currently consulting for the United Nations and implementing an international Orientation Management System for all migrants
- Consulted for F500's on a myriad of different digital transformation projects

❖ Advisor & Board Member at Core Invest Intel • <https://coreinvest.ai/>

❖ Co-founder & CTO of Sonic Services W.L.L. (Sonic Pay) • Currently the only Crypto startup authorized in the CBB sandbox

❖ Investor & Advisor of Protein & Carbs Kitchen • Successful Exit • @pack.bh

❖ Co-founder & Marketing Manager of The Devil Wears Abaya • Successful Exit • @thediablwearsabaya.bh

CERTIFICATIONS

- ❖ Data Science Diploma, 2024, HarvardX
- ❖ AI Practitioner, 2024, AWS
- ❖ Machine Learning Engineer – Associate, 2024, AWS
- ❖ [Microsoft MVP](https://www.credly.com/badges/06b557b4-5a3e-4e33-9329-c8d7ad28b966) Alumni Member, 2024, Microsoft <https://www.credly.com/badges/06b557b4-5a3e-4e33-9329-c8d7ad28b966>
- ❖ Deep Learning Workshop, 2024, Sure (Chanel Islands)
- ❖ Finance Accounting Diploma, 2023, Harvard Business School
- ❖ Certified Developer, 2022, Outsystems
- ❖ Certified Presales, 2022, Outsystems
- ❖ Flutter & App Development, 2021, Google
- ❖ Certified Functional Consultant, v12, Odoo ERP